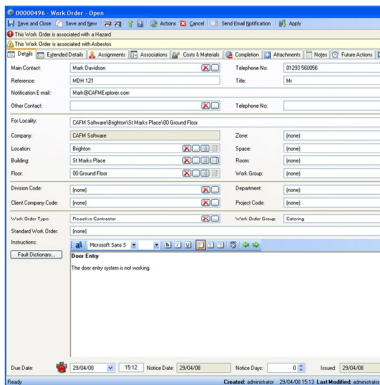


CAFM Explorer Case Study

CAFM for Seniors



CAFM Explorer Software

CAFM Explorer is renowned for covering just about every market sector in business but US Partners Surface Logic have a model that makes the process slicker than normal.

Chief Operating Officer of Surface Logic, Andy Baxter has been long established in the seniors market providing FM consultancy, asset management and budgeting expertise. "When we discovered CAFM Explorer we couldn't believe the value for money in a product that is so scalable, normally at that price point you get a product that just doesn't scale up. We wanted a reliable solution that would also give us flexibility, something

"When we discovered CAFM Explorer we couldn't believe the value for money in a product that is so scalable."

web based, our customers don't want to expend large investment on purchasing software and taking a risk, they prefer an affordable monthly charge that they can budget and that is what we provide."

Surface Logic has been using CAFM Explorer for almost a year and inside of that time frame they have rolled out solutions to a number of their seniors customers. Our partnership with CAFM Explorer says Andy allows the customer to run their own business while we take care to maximise the value of the facilities and assets and keep their costs to a minimum. We now have an efficient and cost effective model to fast track the collection and building of data that automatically uploads into CAFM Explorer and we are now ready to roll this model out across the US.

"We now have an efficient and cost effective model to fast track the collection and building of data"



Scalability is crucial



Easy Low Risk Startup

It's a great partnership from two organisations in the USA and UK that provide seamless expertise to a sector that has been crying out for a simple FM solution for years.

Tony Leppard Managing Director of FMx said Andy's team just took the product and got on with it, they are a great partner they saw the potential and like all great partners added their own value in what is now a commanding position in that niche market.

"It's a great partnership from two organisations in the USA and UK that provide seamless expertise"

Visit: www.surfacelogic.com for more information

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